

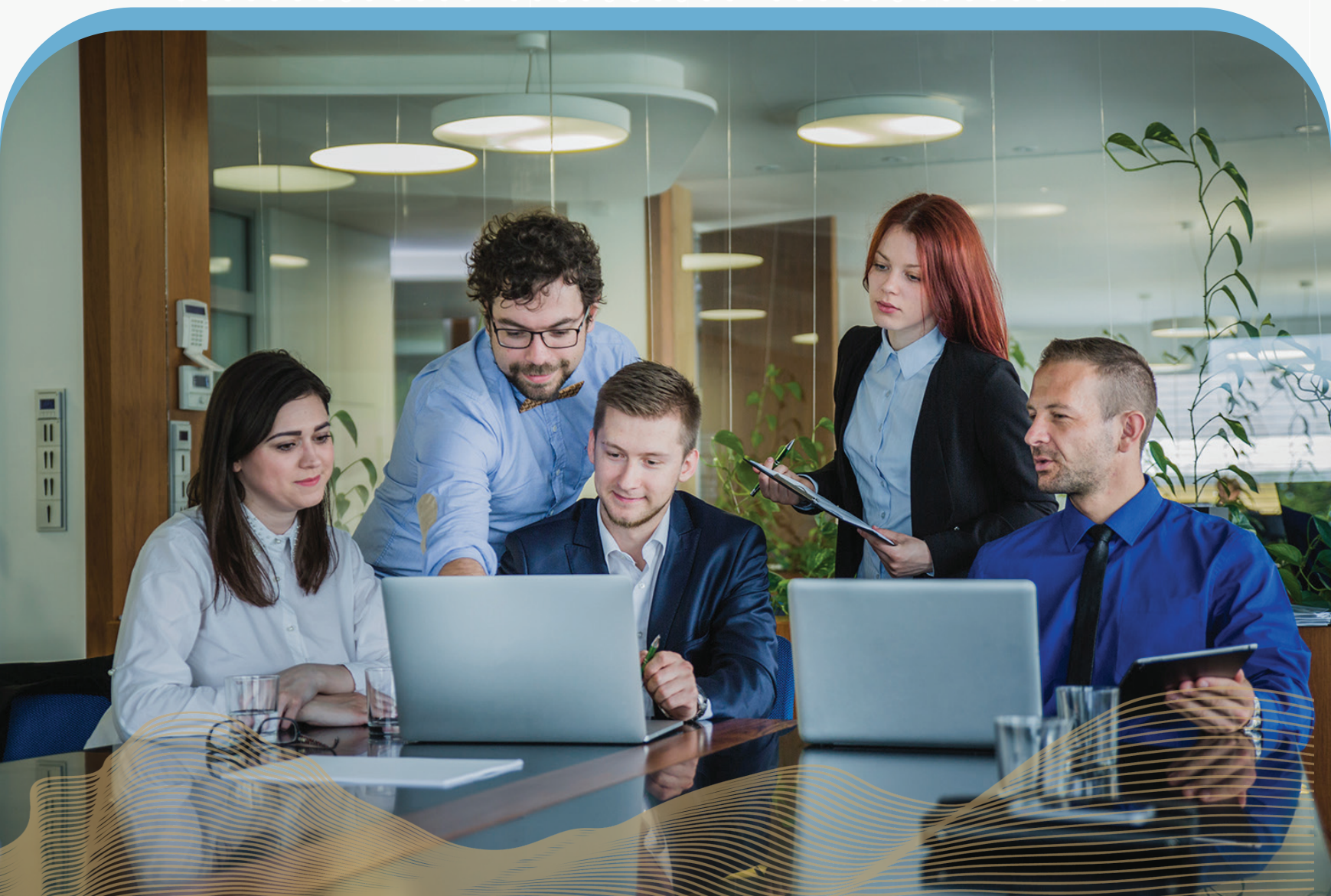
Maximize Your Value with the Power of Connected Business

Dynamics 365: Scalable ERP/CRM system that adapts to your business unique needs

"Unlock the Power of People and Technology. Your Collaborative Guide to Business Evolution"



Microsoft
Dynamics® 365



Optimizing manufacturing excellence with Dynamics 365 ERP and CRM

Operational challenges

- Inefficient inventory management leading to overstocking and stockouts
- Data silos, process delays and inefficiencies from disparate systems that do not communicate well
- Inability to track and manage productions schedules results in inability to respond swiftly to changes in demand and issues in production
- Poor customer data/management leads to inadequate service
- Difficulty in tracking customer interactions and history results in lost sales.
- Poor after-sales service and support results in unhappy customers and lost repeat sales.

Solved by Dynamics 365

- Real time inventory management to optimize stock levels
- Integrated systems that connect all departments and processes
- Seamless integration of ERP and CRM modules.
- Advanced scheduling tools to streamline production
- Advanced analytics for better real-time decision making
- Centralized customer data to track interactions, enhance relationships and better after-sales support
- Mobile and cloud capabilities for accessibility and scalability

Our services

We offer manufacturing companies the following services on Dynamics ERP and CRM system

Implementation

Configurations that are tailored to your business and that integrate Dynamics ERP with the processes, procedures, and reporting requirements that are specific to your firm are examples of the implementations that we provide.



Migration services

We help you migrate from older ERP systems (Axapta, Navision, Great Plains, other ERP) to Dynamics 365. We transfer all the historical data and ensure that functionalities are adapted to the new system without disrupting your operations. We also integrate it to your other systems.



Custom configuration of Workflows

We fulfill your custom business workflow requirements by configuring them on Power Platform (Power Apps, Power Automate) so that your ERP system of record is pristine. This is the universal ERP best practice that allows seamless cost-effective upgrades and maintenance





Support and maintenance

We use round the clock technical help for ERP and CRM issues, problems and queries. This includes fixing problems quickly and effectively, a Helpdesk for quick user assistance, and expert support for complex issues. We keep your system updated with latest releases, updates, and security patches. We keep it operating well when other system updates occur. We also do regular health checks to ensure minimum downtime.

Training and user adoption

Individualized training is what we do to make sure that your users can get the most out of the system. On top of that, we help you make the switch to Dynamics by getting past any objections that might come up and making sure the switch goes smoothly.



Analytics and reporting

Dynamics 365 has a lot of reports and analytics tools that we can help you use. These measures keep track of your operational performance, quality control, how well your supply chain works, your relationships with customers, your financial performance, how productive your workers are, and how safe and compliant you are.

Why Us



Committed to your success



Customized and scalable solutions



Robust support and continuous improvements



Large pool of Dynamics professionals



Leadership experience



Strategic location in a technology hub



Access to global innovations



Century long legacy of stability and trust





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Your Partner for Digital Transformation

Partnering with EXULT isn't just about meeting your immediate business needs, it's about building a future together.

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